

Dec 2018

Drew

Next gig

60 minutes -

30 Q&A - this will fill organically

Retreat - 2 hours - 1 hour

Gratitude Exercise

Little book - reformat - have that ready

Contract and speaking

So in the interim I am going to tell you what I see - it's all normal stuff

20 % - 20% is something - 100% of nothing

- this is normal

Artist hereby employs Agent and Agent hereby accepts employment as Artist's exclusive college–university booking agent throughout the United States, Canada, US Territories, Caribbean and Virgin Islands with respect to Artist's services, including, but not limited to, live appearances other engagement procured by Agent pursuant to this agreement.

- 2 years - normal;

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- This Agreement shall commence upon this date and shall continue in force for a term which shall consist of two (2) years. Beginning on DATE and ending on DATE.

- • If the Agent secures a NACA or APCA showcase with in the last 6 months of this term, Artist and Agent must extend the term of this agreement for 6 additional months after the showcase performance date.

— Once the date expires - if you book anything on your own for up to 6 months after that date - they still get paid - this is normal - just wanted you to know about it

- one clause talks about right to claim damages if Drew does not show up for an appearance. - this is normal In contracts I signed, it would state a fee of \$25,000 in damages - so probably much less than that for you.

I would have legal look it over - it's a contract - but there is nothing unusual here that red flags. It's like an agent contract for an actor - and similar to stuff we signed for Caleb.

I think it can be a great opportunity to have him pitch Drew all over.

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The key here will be - if it's like when Caleb was an actor - they would say - you go here and take this job I got for you - and that is a bit of like it or not. They don't say it like that - but with Caleb - when he couldn't do a job they wanted because he was away with us - they say 'fine' - but they didn't book him out for 6 months - he went in a penalty box.

So keep that in mind - they will control you for 2 years - you say yes - show up - get paid - he gets paid - everyone will be happy. You don't - he makes nothing and you become nothing to him. He will focus his attention on the person who books the most and is easiest to work with. So be ready to travel - and incur those expenses or have him negotiate properly to embed those as extras. ie. Speaker fee plus, plus hotel, flight, food, travel. Then make sure they don't take a cut of anything except the speaker fee.

Mary - Done separately

Precious - Missed call - in Russia