

**Reminder -**

All recordings and notes get posted on your private site

<https://quantumleapcrew.com/>

You have your own userid/pw for this

Grab any back ones you need as well

Action Plan

- DO IT

**Visit FB Page daily - WEEKLY at a minimum**

[innercircleaccess.com](http://innercircleaccess.com) - FB private page

**Drew Hunthausen**

My sister will be on the call as well so she might have some questions regarding what she is working on and the transfer to the new person we are still looking for.

I am doing another multi day bike ride next October to raise money for the challenged athletes foundation and want to edit my "[helpdrewbike.com](http://helpdrewbike.com)" site so I can put it out again to get donations and also build my list.

Should I be sending you the new info to put on the site to replace the old?

-- Yes

Also have been sending out mailings to church's, just sent out another batch recently and my sister is going to follow up until we find the new person.

Church mailings

College mailings

- keep doing these - it is a cycle that must be repeated heavily and consistently - that is the nature of of direct mail

## Speaker bookings in general

You need to get in front of them 1 of 2 ways

1. Directly - go to a sunday service and ask to meet the person who books speakers for the congregation
2. Send tweet directly to their handle

Google spreadsheet - Social media - direct reach out

Promote heavily via social media to churches and colleges

Create a spreadsheet of twitter accounts

Tweet your FB live appearances at 11am  
repeat for colleges

Tweet your past FB live episodes to churches and colleges

You need to get in front of them 1 of 2 ways

1. Directly - go to a sunday service and ask to meet the person who books speakers for the congregation
2. Send tweet directly to their handle

Create the tweet

Send direct to each

Watch @DrewHunthausen the #NoExcuses #Blind #motivationalspeaker Friday at 11am for next episode of NoExcuses BlindGuy on #FaceBookLive - LINK  
[www.BookDrew.com](http://www.BookDrew.com) for your next event Retweet

Watch @DrewHunthausen the #NoExcuses #Blind Guy #motivationalspeaker in this episode (title of episode) - LINK to YT video

[www.BookDrew.com](http://www.BookDrew.com) for your next event Retweet

FB

Direct Message -

Repeat for LinkedIn

<https://www.linkedin.com/groups/141922/profile>

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### Staff Transitioning

1. Chelsea has to list out separately all she does - because she does the job of 10 people - a very capable person can handle anything - and all tasks - but very capable people are expensive

### 2. Standard Operating Procedure Manual

Then Chelsea has to document EVERYTHING she does - task by task - so someone else can do it

IF you are going low cost VA, student, intern - they need to be taught EVERYTHING - they are low cost for a reason

3. Prioritize what you need because Chelsea is 10 people in one - and that is rare

Virtual Assistants - can't call out for you - they can do research and setup the call sheets - but this is rarely successful unless they are in the USA

Executive Assistant -

4. Set measurements so you know if someone is doing their job

ie. Social media - # of posts per platform

Google Doc

Date Staff # Calls made #churches #Colleges #speaking #TV  
#emailsout #booked

Daily -

#calls made per week  
#speaking gigs booked  
#telesummit/podcasts booked

(Q) Also wondering what you think right now about having someone or agency specifically for booking as that is what is lacking right now.

There are very few agencies that find you gigs - I am listed with 2 - they have never gotten me one yet. I get my own gigs. They say they do, but I've not seen anything but hard work and preserverance book speaking gigs until you get known, then get referred.

Would like my sister to go over with you what she is doing in terms of e-mails, phone calls and follow up to pin point the gaps for her and transferring some of it to a new person.

- YOU MUST DOCUMENT \_ in order to transfer a job successfully there must be a manual - I will show you an example from mine - I created the steps on how to do my social media - and then handed it to another person so it was done properly

Want to get clarity on this as what parts I could be helping with as well.

## 1. Chelsea

phone follow up - \$10-\$15/hr do call out - 5 hour trial

Script it well  
FAQs

Calling Churches

Colleges

Calling TV Stations

It has USA based - California

email follow up -  
email address for them - we can setup  
all of you getting the communications - we can setup

- Emails and where they go

When new staff is on board - you do a full check out on each item

1. SOP
2. Review by you
3. Measurements put in place

Add - TimeTracking  
GoogleDocs - measure and have a status update  
Invoice - formal - write off

Log in on skype

8 hours

Shift starting -  
End of shift -

- you must reply within 15 minutes of a post

How's it going?  
Do you need any guidance today?

Goal today is 10 calls to churches - Google docs to handle the lists

College people - good voice, organized - lean towards a woman  
Intern -  
- training - update to a google doc - meet drew

Linkedin -

Fiverr - USA based -

<http://www.internships.com/employer/resources/recruit>

Post on various FB groups you are connected to

## Mary Stevenson

1. **Need guide for new LP**

<http://remoteanimalhealer.com>

**want this to go LIVE**

2. **Need a jot form survey for your discovery call**  
**Sample -**

[domain.com](http://domain.com) > **jot form - questionnaire/schedule a call**

[GifffromTracy.com](http://GifffromTracy.com) **like this**

3. **What are the distractions in your life**

**I would like more information about the 'Success Rituals' that you talked about.**

<https://quantumleapproducts.com/successrituals/>

**PW - SUCCESS**

**want to get my new ebook finished and the packages out there. I want to get this done and be able to use it as a promo to attract a new group of clients. I am researching and looking at getting more speaking opportunities in places where my target market people will be. (Spoke the other week to a group and I could feel they are Not my people.)**

### **To Do List**

**Activity - physical**

**Attending an event every week - seen and heard**

**Networking events - [meetup.com](http://meetup.com) - usually free**

- 4. Google -  
call for speakers edmonton alberta  
animal conferences  
speaker calls 2018 alberta**

<https://www.petsit.com/psw-speakers>

**You need to pick 1 FB community that is pet related and be active  
in it DAILY**

**Go to expert in a community -**

**You need to do 1 FB live a week and GET SEEN**

**How did newspaper find you**

**Find animal and pet magazines and submit articles - keep doing  
until they include you or respond**

<https://www.discountmags.com/magazines/animals-and-pets>

**- pick the horse magazines**



# The Vocal Touch

Creating Your Path to Success in the Music Industry with *Precious WILSON*

## Star Maker Course 12 Weeks Live Group Training

6 Modules + 6 Q&A Classes

Sound Mind	Market Master
Your Signature Sound	Peak Promotion
Performance Pitch	How To Get Paid To Sing

Your **Star Maker Course** 12 Weeks Live **\$1997**  
Plus 6 Q&A Group Calls with me for guaranteed success (\$1497)

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<b>BONUS 1</b> The Habits Of Highly Successful Singers Guide	(\$997)
<b>BONUS 2</b> Lifetime Membership To Modules Recordings	(\$997)
<b>BONUS 3</b> Over 3 Months Private Email Support	(\$1997)
<b>MEGA BONUS 4</b> Lifetime Access to Private Global Community	(PRICELESS)

**Founder Members Price = \$297**

**YOU SAVE \$9,978**

**FAST ACTION BONUS TAKERS:**

<b>FAB BONUS 1</b> Personal Critique of your video for the first 3 people	(\$795)
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<b>FAB BONUS 3</b> Free Ticket to my Great Half Day Singers Bootcamp Live Event, or 1 Day Singers Bootcamp <b>The HOW TO GET PAID TO SING</b> Fundamentals	



Event Dates 2018 TBA on [www.TheVocalTouch.com](http://www.TheVocalTouch.com)

**TOTAL VALUE \$10,275**

\*Only 50 people accepted on this founder's price offer and then the class and this price will close.

## **Precious Wilson**

### **Social media banner for LI - The Vocal Touch**

### **Book Launch - LEVERAGE IT**

#### **Social Media**

- learn from this [Thescienceofsocialmedia.com](http://Thescienceofsocialmedia.com)

- build list - social media will help you do this  
send people from social media - MEME,

FB posts - LP - start talking about the guide - in  
FAQ

LINKEDIN - Beef it up

Top 7 things you have done

1. Richard

2. Michael Jewel of the Nile

3. Platinum recording ... with group Eruption for  
Song name

4. Gold and silver for song names

5.

6.

**7.**

**Precious Wilson (logo)**

**Platinum Award Winning Singer and Vocal Coach**

**That logo - on your vocal touch site**

**I help Helping Aspiring Singers  
to create a Path to your success in the music  
industry  
so benefit 1 ben 2 ben 3**

so you can reach your full potential  
book bigger and better stages and  
finally start to profit from your passion

by creating a Path to your success in the music industry,

so you can reach your full potential, stage performance,  
and finally start to profit from your passion

Helping Aspiring Singers to rise into their Passion, Power  
and Purpose, by creating a Path to your success in the  
music industry, so you can reach your full potential for your  
voice, stage performance, and finally start to profit from  
your passion

