

For Everyone

1. Reminder you have speaker program included

<https://quantumleapspeaker.com/members/>

PW - 6figurespeaker

2. If you are going to use a webinar program - I recommend Zoom - Use this link (affiliate :-) - <http://bit.ly/2n1wDRc>

3. OUR New Webinar Platform

- Zoom - login and re-register for ALL

4. Alumni Dates for 2018

Nov 15, 2017 1:00 PM

Dec 13, 2017 1:00 PM

Jan 24, 2018 1:00 PM

Feb 21, 2018 1:00 PM

Mar 20, 2018 1:00 PM

Apr 25, 2018 1:00 PM

May 23, 2018 1:00 PM

Jun 20, 2018 1:00 PM

Jul 25, 2018 1:00 PM

Aug 22, 2018 1:00 PM

Sep 19, 2018 1:00 PM

Oct 24, 2018 1:00 PM

Nov 21, 2018 1:00 PM

Dec 19, 2018 1:00 PM

Drew Hunthausen

Action Plan:

- Send me the offer you made
- watch the rest of this video - I did close and offer with Precious
- See new postcard for college and for churches 25 x 2 Nov/Dec/Jan
- go through speaker binder - see what you can learn and apply for what you did in London
- GET UBER FOCUSED - postcard - send out - booking follow up

Based on last month Alumni action planning - what did you accomplish?

Made connections in London and following up. Need more follow up for sure.

Avg. 70 - no sign ups - 1st slot

Mailing out new speaker sheet to churches.

If not as much as you expected, why?

London wasn't as successful as hoped from business standpoint, but still great for learning and moving forward.

What do you want to accomplish this upcoming month

Sending speaker sheets out to church's and would like to get at least two booked. Also following up with the college market to send to as well again.

What do you want to earn from those activities? If there are no earning activities - what could you do to focus on that first. my fee at the church's will depend on size and convergation. Would like to make \$500+
Colleges - \$2500 - \$9500

What specific things do you need help or guidance with to achieve what you wish to accomplish

Any advice with follow up.

My sister will have a couple questions as well, she hasn't sent them to me yet but will be on call tomorrow.

Mary Stevenson

I have been working with Jaia to get my energy in alignment with what I really want to do with my work/gifts. What I want to focus on and build is doing talks that are educational and entertaining regarding animals and their people. I also want to work with people over longer periods of time so we can get the results people are really after—no more of the ‘quick fix’ people coming in.

I have been writing stories down for my talks and I would also like all of those to eventually be my next book.

Recently more people are committing to working with me over a longer period of time. I still have not set my packages for people but this needs to be done. I find I am struggling still with it because often people will say they can’t afford much. I have to feel more comfortable with letting these people go and know inside that they are not my clients and that is okay!

I took myself out of that book project I talked to you about. I was working on it and actually got a negative physical reaction from the content of this project. I realized I could not do what the woman wanted me to do. There was no choice for me other than taking myself out. After I did this, I felt like a whole new person! I didn’t realize (on a conscious level) how out of my energy field this project was! It was not in alignment with me and my energy at all. I felt like a big cloud was cleared from above me and I have had a whole new energy since! I feel I have much more energy to put into my own projects and goals. This was a great lesson to take my time before committing to something even if it ‘sounds good’. I shouldn’t be saying ‘yes’ to every opportunity that is presented to me.

I did a speaking engagement last week which was small but was good to practice speaking about my work in the way I want to and seeing the positive response. I find when I am in front of a group of people something really sparks up inside of me. I have still been thinking about the FB Live segment but wonder if I should do it as I won’t have that audience energy in front of me?

I want to really get going with this speaking part of my business as I feel it will also be a great way to attract the clients that will benefit from my services.

I have been quite busy with doing sessions and getting many referrals. I have had to be scheduling myself a couple of weeks out which is something I haven't had to do before! So I know inside I need to set some of these people packages and trust. I have found this to be my biggest struggle although I do feel the difference when someone wants to really commit and is invested in their transformation.

Action Plan:

Should I work on your speaker's page?

- always

<http://maryestevenson.com/speaker/>

Should I do a FB live even though I am apprehensive about not having that audience energy?

- YES - creating content - REPLAY - ABSOLUTELY

- FB = CONTENT - (VA: Take a 30 minute FB live episode - 300 pieces of content) \$5 per hour - philippines

- Follow this video for content splitting <http://quantumleapbusiness.com/video-3/>

Will I be able to do it the way I really want it to be or have done in front of an audience?

- do it any way you want to - AS LONG AS YOU GO LIVE - broadcasting live

I don't want to put something out there that will 'hurt' my future in that area.....

- don't like it - remove it = delete - no worries

Precious Wilson

Offer for YMDD program

Webinar - practice

Audio - Vimeo

1:25 with a close is fine - 60 min content - 20 minute

50 content - 5 steps - 1 deep dish - rest are talk about them

Teach them too much - they are full

Do not teach - tell with tips and stories

Action Plan:

- Set a webinar date
- Move to Zoom
- Set up your Webinar in Zoom (this takes a while to learn)
- Let me see webinar page and I'll log in to see first welcome
- Let me see close for your presentation in PDF or Keynote